# AIXTRON



**Group Interim Report** for the three months ended March 31, 2009

For 25 years. Always one step ahead.

# **Quarterly Financial Report – First Quarter 2009**

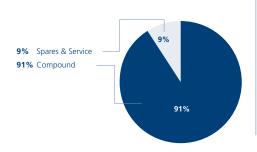
#### **Key Financials**

|   |         | 1       |      |         |         |      |
|---|---------|---------|------|---------|---------|------|
| (million EUR)                           | Q1/2009 | Q1/2008 | +/-  | Q1/2009 | Q4/2008 | +/-  |
| Revenues                                | 46.2    | 62.6    | -26% | 46.2    | 82.3    | -44% |
| Gross profit                            | 21.0    | 24.5    | -14% | 21.0    | 35.6    | -41% |
| Gross margin                            | 45%     | 39%     | 6 рр | 45%     | 43%     | 2 pp |
| Operating result (EBIT)                 | 7.6     | 8.7     | -13% | 7.6     | 7.4     | 3%   |
| EBIT-margin                             | 16%     | 14%     | 2 pp | 16%     | 9%      | 7 pp |
| Net result                              | 5.5     | 5.9     | -7%  | 5.5     | 4.1     | 34%  |
| Net result margin                       | 12%     | 9%      | 3 pp | 12%     | 5%      | 7 pp |
| Net result per share – basic (EUR)      | 0.06    | 0.07    | -14% | 0.06    | 0.05    | 20%  |
| Net result per share – diluted (EUR)    | 0.06    | 0.07    | -14% | 0.06    | 0.04    | 50%  |
| Free cash flow*                         | 10.4    | 12.9    | -19% | 10.4    | -2.9    | n/a  |
| Equipment Order Intake                  | 31.2    | 85.5    | -64% | 31.2    | 40.6    | -23% |
| Equipment Order Backlog (End of Period) | 100.7   | 157.3   | -36% | 100.7   | 105.0   | -4%  |
|   |         |         |      |         |         |      |

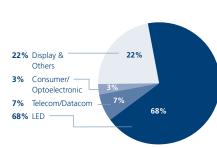
<sup>\*</sup>Operating CF + Investing CF + Changes in Cash Deposits

#### **Revenue Split**

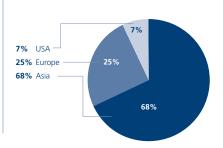




# Q1/2009: by End Application (equipment only)



#### Q1/2009: by Regions



#### **Key Share Data**

| Shares (XETRA) in EUR, ADS (NASDAQ) in USD                      | Q1/2009    |       | Q1/2008    |         |
|---|------------|-------|------------|---------|
|   | Shares     | ADS   | Shares     | ADS     |
| Closing Price (end of period)                                   | 3.89       | 5.09  | 8.69       | 13.70   |
| Period High Price   | 4.88       | 6.62  | 10.7       | 15.49   |
| Period Low Price  | 3.01       | 3.86  | 5.94       | 9.22    |
| Number of shares issued (end of period)                         | 90,894,616 |       | 90,444,213 |         |
| Market capitalization (end of period), million EUR, million USD | 353.6      | 462.7 | 786.0      | 1,239.1 |

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# **Group Interim Report as March 31, 2009 Forward-Looking Statements**

This report may contain forward-looking statements about the business, financial condition, results of operations and earnings outlook of AIXTRON within the meaning of the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. Words such as "may", "will", "expect", "anticipate", "contemplate", "intend", "plan", "believe", "continue" and "estimate", and variations of these words and similar expressions, identify these forward-looking statements. The forward-looking statements reflect our current views and assumptions and are subject to risks and uncertainties. You should not place undue reliance on the forward-looking statements. The following factors, and others which are discussed in AIXTRON's public filings and submissions with the U.S. Securities and Exchange Commission, are among those that may cause actual and future results and trends to differ materially from our forward-looking statements: actual customer orders received by AIXTRON; the extent to which chemical vapor deposition, or CVD, technology is demanded by the market place; the timing of final acceptance of products by customers; the financial climate and accessibility of financing; general conditions in the thin film equipment market and in the macro-economy; cancellations, rescheduling or delays in product shipments; manufacturing capacity constraints; lengthy sales and qualification cycles; difficulties in the production process; changes in semiconductor industry growth; increased competition; exchange rate fluctuations; availability of government funding; variability and availability of interest rates; delays in developing and commercializing new products; general economic conditions being less favorable than expected; and other factors. The forward-looking statements contained in this report are made as of the date hereof and AIXTRON does not assume any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by law.

The interim financial report should be read in conjunction with the interim financial statements and the additional disclosures included elsewhere in this report.

## **Interim Management Report**

## 1. Business Activity

AIXTRON ("the AIXTRON Group" or "the Company") is a leading provider of deposition equipment to the semiconductor industry. The Company's technology solutions are used by a diverse range of customers worldwide to build advanced components for electronic and opto-electronic applications based on compound, silicon, or organic semiconductor materials. Such components are used in displays, signaling, lighting, fiber optic communication systems, wireless and mobile telephony applications, optical and electronic storage devices, computing, as well as a range of other leading-edge technologies.

The Company markets and sells its products worldwide, principally through its direct sales organization and appointed dealers and sales representatives.

AIXTRON's business activities include developing, producing and installing equipment for coating semiconductor materials, process engineering, consulting and training, including ongoing customer support.

AIXTRON supplies to customers both full production-scale chemical vapor deposition systems and small scale systems for Research and Development use and small-scale production use.

AIXTRON's product range includes customized production and research scale compound semiconductor systems capable of depositing material films on up to 95 x two-inch diameter wafers per single production run, or smaller multiples of 4 to 6 inch diameter wafers, employing Metal-Organic Chemical Vapor Deposition ("MOCVD") or organic thin film deposition on up to Gen. 3.5 substrates, including Polymer Vapor Phase Deposition ("PVPD") or Organic Vapor Phase Deposition ("OVPD®") for Organic Light Emitting Diodes ("OLED") applications or Plasma Enhanced Chemical Vapor Phase Deposition ("PECVD") for depositing complex Carbon Nanostructures (Carbon Nanotubes or Nanowires). AIXTRON also manufactures full production and research scale deposition systems for silicon semiconductor market applications capable of depositing material films on wafers of up to 300 mm diameter, employing technologies such as: Chemical Vapor Deposition ("CVD"), Atomic Vapor Deposition ("AVD®") and Atomic Layer Deposition ("ALD").

## 2. Important Factors of the Reporting Period

#### Gross margin increased despite revenue drop

- Reflecting the global recession and the currently difficult market environment, first quarter revenues of EUR 46.2m were 26% lower year on year and 44% below the Q4/2008 level.
- Nevertheless, the gross margin increased by 2 percentage points to 45% compared to Q4/2008 and, as such, was 6 percentage points higher in comparison to Q1/2008. This improvement was principally due to a stronger US-Dollar rate, a more favorable revenue mix and a flexible production model employed by the Company.
- As previously predicted, at EUR 31.2m the equipment order intake in Q1 was less than Q4/2008 (-23%) and also 64% down year on year.

#### Positive contribution of other operating income

- With contributions to other operating income from capital gains on the disposal of the office building in Aachen and a compensation payment for a cancelled order, EBIT came in at EUR 7.6m (16% margin) in Q1/2009.
- Without the above mentioned effects, EBIT would have been EUR 3.8m, which would have translated into an EBIT margin of 8%, slightly below Q4/2008. In the current market environment, even this residual margin level is encouraging and further evidence of the flexible and cost-effective organization built up within the group.
- Cash and Cash Equivalents incl. cash deposits (March 31, 2009: EUR 81.6m; December 31, 2008: EUR 70.5m) remained high in the quarter, being positively impacted by the cash inflow from the office building sale of EUR 6.7m.

#### **Continued US-Dollar strength**

- The Q1/2009 average exchange rate against the Euro was USD 1.30, 15% stronger than the USD 1.50 average of Q1/2008, which has in turn positively influenced AIXTRON's Q1/2009 revenues and EBIT.
- This beneficial exchange rate movement in the year on year period to March 31, and the 5% improvement during Q1/2009 underlined the recent fundamental trend towards a stronger US-Dollar.

#### **Final Customer Acceptance of Plastic Logic System**

- \_ The final acceptance documentation for the first Gen 3.5 large-area deposition tool, delivered, installed and commissioned at Plastic Logic's Dresden facility during the second half of 2008, has now been signed off by the customer at the end of Q1/2009. Consequently, the total revenue of this previously unproven technology was recorded within Q1/2009.
- \_ The successful system acceptance provides further evidence of AIXTRON's ability to diversify its core deposition technology into new emerging market opportunities.
- \_ The tool is being used by Plastic Logic to further develop and deposit the key organic dielectric layer within their manufacturing process for flexible organic TFT backplanes for use in a highly innovative wireless electronic paper application. Pilot trials using the Plastic Logic Reader are planned by the customer for the second half of 2009 and commercial products are due in the market in 2010. The electronic reader features a large, thin, lightweight and robust form factor that is about the size of an 8.5 x 11-inch pad of paper and weighs less than many printed magazines.
- \_ In February and March, Plastic Logic made two announcements concerning agreements made with its first subscription content partners, including newspapers such as The Financial Times, USA TODAY, The Detroit Free Press and the Detroit News.

#### End customer ordering frequency underpinning volatility in utilization rates

- Increased market nervousness towards the end of last year had already lead to significant reductions in inventories throughout the customer supply chain, which in turn lead to very low utilization rates at our customers' production facilities during Q4 and at the beginning of Q1/2009. A characteristic of the most recent inventory replenishment demand we have seen mid to late Q1, is that, in contrast to 12 months ago, customers throughout the supply chain are currently placing smaller, short demand orders.
- Consequently, we have seen recent evidence of increased volatility in customers' utilization rates, which is likely to remain until customer confidence returns, which then could be evidenced by extended purchasing commitments of greater volume. This development could potentially be one signal of stabilization prior to a sustainable recovery.
- Currently, however, many customers continue to claim that they are still unable to forecast demand beyond even the next month and have consequently remained more reluctant towards making longer term purchasing commitments.

#### New strategic LED-ventures continue to emerge

- \_ In March 2009, Samsung Electronics announced that it will set up a new LED production company in Korea in April by merging its LED businesses into an internal 50-50 joint venture between Samsung Electro-Mechanics and Samsung Electronics.
- \_ Recently, other Asian LCD-producers have also been making announcements of their intent to enter into the LED segment to secure a supply of components.
- These new ventures illustrate that, despite the gloomy overall economic environment, the increased interest and commitment in LED technology and markets remains undiminished while new application opportunities continue to emerge. This is consistent with AIXTRON's view that the medium to long-term fundamentals for the LED industry remain strong.

#### New international thin film solar-cell project

- \_ During Q1/2009, the EU-funded "ROD\_SOL" research project was formally started by a consortium of 10 leading European materials oriented research institutes and industrial partners, including AIXTRON, together with the IBM T.J. Watson Research Center from the USA.
- The project aims at providing novel concepts for thin film solar cells based on nanorods (better known as nanowires), focusing on the potential for solar cell efficiencies in excess of the current 10% limit that comes from the current structural and cell design limitations. Moreover, it is believed that the targeted thin film concept, using thin active semiconductor films and more cost effective substrates, such as glass or polymeric or metal foils, will enable more competitive production costs in due course.
- AIXTRON will bring to the project the company's core competence in the optimization of MOCVD technology for the deposition of Silicon-nanorods and group-III nitride nanorods as a key prerequisite for the industrialization of such thin film solar cells.

#### World Record efficiency for multi-junction solar cells

- Researchers at the Fraunhofer Institute for Solar Energy Systems ISE have recently achieved a record efficiency of 41.1% for the conversion of sunlight into electricity. Sunlight has been concentrated by a factor of 454 and focused onto a small 5 mm<sup>2</sup> multi-junction solar cell made out of GalnP/GalnAs/Ge (gallium indium phosphide, gallium indium arsenide on a germanium substrate).
- \_ The world-renowned Fraunhofer ISE has been a leading developer of such multijunction solar cell technology since 1999. The devices they have developed are a special type of solar cell using III-V semiconductor compounds, produced using a MOCVD reactor from AIXTRON.

## 3. Results of Operations

## 3.1. Development of Revenues

During the first three months of 2009, AIXTRON recorded revenues of EUR 46.2m, a decrease of EUR 16.4m, or 26%, compared to EUR 62.6m in the same period last year. The positive effects of a stronger US-Dollar rate could not entirely compensate for weaker revenues in line with the current investment cycle and the effects of the global recession.

The decline in revenues was largely driven by weaker sales of compound semiconductor deposition equipment in the quarter (Q1/2009: EUR 41.9m or 91% of total revenues; Q1/2008: EUR 47.8m or 76%), being purchased by customers predominantly for the production of LEDs.

Revenues from silicon semiconductor deposition equipment, NAND-Flash and DRAM-production systems, decreased to EUR 0.2m (Q1/2008: EUR 8.3m or 13%). This is the result of the continued depressed memory market conditions, being made more severe by the global recession, and consequently suppressed capital spending by AIXTRON's customers.

Total equipment sales generated 91% of total revenues in Q1/2009 versus 89% in Q1/2008. The remaining revenues were generated by sales of spare parts and service, where the decline in volume is due to customers cutting back on spare orders and reducing spare inventories in the current environment.

| Revenues by Technology  | Q1/2009 |     | Q1/2008 |     | +/-   |     |
|---|---------|-----|---------|-----|-------|-----|
|   | m EUR   | %   | m EUR   | %   | m EUR | %   |
| Revenues  | 46.2    | 100 | 62.6    | 100 | -16.4 | -26 |
| of which from sale of silicon semiconductor equipment                                   | 0.2     | 0   | 8.3     | 13  | -8.1  | -98 |
| of which from sale of compound semiconductor equipment and other equipment (OVPD®, SiC) | 41.9    | 91  | 47.8    | 76  | -5.9  | -12 |
| of which other revenues (service, spare parts, etc.)                                    | 4.1     | 9   | 6.5     | 11  | -2.4  | -37 |

68% of total revenues in Q1/2009 were delivered to customers in Asia. This was 15 percentage points below the 83% recorded in Q1/2008, reflecting the inventory reduction process particularly in Asia. The comparatively high European revenue share (25% in Q1/2009 versus 7% in Q1/2008) was significantly influenced by the Plastic Logic revenue being recorded in Q1/2009. The remaining revenues, with a 7% share, were generated in the USA.

| Revenues by Region | Q1/2009 |     | Q1/2008 |     | +/-   |     |
|--------------------|---------|-----|---------|-----|-------|-----|
|                    | m EUR   | %   | m EUR   | %   | m EUR | %   |
| Asia               | 31.4    | 68  | 51.9    | 83  | -20.5 | -39 |
| Europe             | 11.5    | 25  | 4.1     | 7   | 7.4   | 180 |
| USA                | 3.3     | 7   | 6.6     | 10  | -3.3  | -50 |
| Total              | 46.2    | 100 | 62.6    | 100 | -16.4 | -26 |

## 3.2. Development of Results

| Cost Structure                            | Q1/2009 |               | Q1/2008 |               | +/-   |     |
|---|---------|---------------|---------|---------------|-------|-----|
|   | m EUR   | %<br>Revenues | m EUR   | %<br>Revenues | m EUR | %   |
| Cost of Sales                             | 25.2    | 55            | 38.1    | 61            | -12.9 | -34 |
| Gross profit                              | 21.0    | 45            | 24.5    | 39            | -3.5  | -14 |
| Operating Costs                           | 13.4    | 29            | 15.8    | 25            | -2.4  | -15 |
| Selling expenses                          | 4.6     | 10            | 8.0     | 13            | -3.4  | -43 |
| General and administration expenses       | 4.6     | 10            | 4.5     | 7             | 0.1   | 2   |
| Research and development costs            | 8.9     | 19            | 6.8     | 11            | 2.1   | 31  |
| Net other operating (income) and expenses | -4.7    | -10           | -3.5    | -6            | -1.2  | 34  |

**Cost of sales** decreased significantly year on year by 34% in absolute terms from EUR 38.1m in Q1/2008 to EUR 25.2m in Q1/2009, whilst cost of sales relative to revenues improved considerably from 61% to 55%. This improved result comes from a more favorable revenue mix (with a higher percentage of final acceptances in the quarter) and a favorable USD/EUR exchange rate.

Consequently, the 14% reduction, year on year, in the Company's **gross profit** to EUR 21.0m in Q1/2009 (Q1/2008: EUR 24.5m) does not reflect the degree of reduction in revenues (-26%) and resulted in a 6 percentage-point higher **gross margin** of 45%.

Compared to the first three months of 2008, Q1/2009 **operating costs** decreased by 15% to EUR 13.4m in absolute terms. At the same time, operating costs relative to revenues in percentage terms increased only slightly from 25% in Q1/2008 to 29% in Q1/2009, influenced by the following factors:

The decrease of **selling expenses** by 43% to EUR 4.6m (Q1/2008: EUR 8.0m) was mainly due to lower volume related variable sales commissions. Selling costs relative to revenues decreased to 10% (Q1/2008: 13%).

**General administration expenses** remained stable in absolute terms at EUR 4.6m in Q1/2009 (Q1/2008: EUR 4.5m). However, with lower revenues, general and administration expenses relative to revenues increased by 3 percentage points to 10% due to the fixed cost effect.

Compared to the same period last year, **Research and Development costs** increased by 31% in absolute terms in Q1/2009 to EUR 8.9m, the largest element being the expense for one publicly funded R&D project ("Dual Logic") of EUR 1.6m. R&D costs relative to revenues increased by 8 percentage points from 11% to 19%.

The continued focus on R&D (for both for Silicon and Compound equipment) is driven by our determination to remain a major player in markets judged by many to be significant growth opportunities for many years to come.

| Key R&D Information                                 | Q1/2009 | Q1/2008 | +/- |
|---|---------|---------|-----|
| R&D expenses (million EUR)                          | 8.9     | 6.8     | 31% |
| R&D expenses,% of sales                             | 19%     | 11%     | 8pp |
| R&D employees (period average)                      | 212     | 208     | 2%  |
| R&D employees,% of total headcount (period average) | 34%     | 34%     | Орр |
|   |         |         |     |

Net **other operating income and expenses** increased by 34% to a net income of EUR 4.7m in the first three months of 2009 (Q1/2008: EUR 3.5m).

Included in the other operating income and expenses of Q1/2009 are hedging effects from the USD/EUR-rate accounting for a net expense of EUR 1.4m (Q1/2008: hedging income of net EUR 2.4m).

Also included are the gain from the sale of the Aachen office building (EUR 1.3m) and a one-time compensation payment for a cancelled order (EUR 2.5m). Without those two items of a total EUR 3.8m, net other operating income and expenses would have resulted in EUR 0.9m of income.

With a 26% revenue reduction, the operating income (EBIT) decreased to a lesser extent, by 13% to EUR 7.6m or 16% margin in Q1/2009 (Q1/2008: EUR 8.7m; 14% margin), supported by the positive USD/EUR-effect, the favorable revenue mix, and the benefit of the two above mentioned events in the quarter.

Even excluding these benefits to other operating income, EBIT would have been EUR 3.8m in Q1/2009. Relative to revenues, with a margin of 8%, the "residual" EBIT of Q1/2009 would have been 6 percentage points below the Q1/2008 EBIT margin and slightly lower sequentially. So, despite the difficult global market environment, AIXTRON's EBIT ratio remained resilient, even after taking into account the two above-mentioned effects in Q1/2009.

**Result before taxes** decreased 16% from EUR 9.3m in Q1/2008 to EUR 7.9m in Q1/2009.

AIXTRON recorded a **tax expense** of EUR 2.4m of the profit before tax in the first three months of 2009, with an effective tax rate of 30%. In comparison to Q1/2008 (EUR 3.4m or 36% of the profit before taxes), the Q1/2009 tax rate was lower due to the utilization of tax losses in the quarter.

The Q1/2009 **net income** was EUR 5.5m, 7% down year on year from EUR 5.9m in Q1/2008.

## 3.3. Development of Orders

|  |         |     | 1       |     |       |     |
|--|---------|-----|---------|-----|-------|-----|
| Equipment Orders   | Q1/2009 |     | Q1/2008 |     | +/-   |     |
|  | m EUR   | %   | m EUR   | %   | m EUR | %   |
| Equipment order intake   | 31.2    | 100 | 85.5    | 100 | -54.3 | -64 |
| of which silicon semiconductor equipment                                   | 0.6     | 2   | 8.2     | 10  | -7.6  | -93 |
| of which compound semiconductor equipment and other equipment (OVPD®, SiC) | 30.6    | 98  | 77.3    | 90  | -46.7 | -60 |
| Equipment order backlog (end of period)                                    | 100.7   | 100 | 157.3   | 100 | -56.6 | -36 |
| of which silicon semiconductor equipment                                   | 7.2     | 7   | 5.1     | 3   | 2.1   | 41  |
| of which compound semiconductor equipment and other equipment (OVPD®, SiC) | 93.5    | 93  | 152.2   | 97  | -58.7 | -39 |
|  |         |     |         |     |       |     |

AIXTRON's total **equipment order intake** declined by 64% compared to the previous years' first quarter and by 23% sequentially, reflecting the current investment cycle in the LED industry and the effects of the global credit crisis and recession.

However, as we enter the second quarter of the year, there is a more positive tone to discussions we are having with customers, leading to a slightly more cautious optimism on how Q2/2009 may develop.

Order intake for compound semiconductor equipment, being used by customers predominantly for the production of LED end-market applications, decreased by 60% to EUR 30.6m from EUR 77.3m in Q1/2008, and represents 98% of the total value of equipment orders received by AIXTRON in the first three months of 2009 (90% in Q1/2008).

The proportion of orders received for silicon semiconductor equipment, compared to total equipment orders received in the first three months of 2009, dropped to 2%, from 10% in Q1/2008. In absolute numbers, the order intake for silicon semiconductor equipment decreased by 93% to EUR 0.6m in Q1/2009 from EUR 8.2m in Q1/2008, due to the continued deterioration of the memory market environment, consequently characterized by extremely restrictive customer capital spending.

As a result of weaker order intake, the **equipment order backlog** of EUR 100.7m at March 31, 2009 is 36% lower than at the same point in time in 2008 (EUR 157.3m). The Management expects that about EUR 96m of that backlog will be converted into revenues by the end of the year 2009.

The order backlog for compound semiconductor equipment was EUR 93.5m as of March 31, 2009 (93% of backlog), representing a 39% decrease year on year.

The remaining backlog figure of EUR 7.2m (7% of backlog) is made up of silicon semiconductor equipment orders convertible into revenues in 2009.

As a matter of internal policy, AIXTRON records only equipment orders as actual order intake and order backlog, if the Company has received a firm purchase order, an agreed deposit and a customer-confirmed delivery date.

#### 4. Financial Position and Net Assets

The Company recorded no bank borrowings as of March 31, 2009 and December 31, 2008.

The **equity ratio** increased to 73% as of March 31, 2009, from 68% as of December 31, 2008, principally due to higher retained earnings and lower and inventories.

The AIXTRON Group's capital expenditures of the first quarter of 2009 amounted to EUR 2.9m (Q1/2008: EUR 3.6m), the large majority of which was related to purchases of technical equipment (including testing and laboratory equipment).

Cash and cash equivalents including cash deposits increased by 16% to EUR 81.6m (EUR 76.6m + EUR 5.0m) as of March 31, 2009 compared to EUR 70.5m (EUR 67.5m + EUR 3.0m) as of December 31, 2008. Included in the period end Cash position are cash items of EUR 6.7m arising from the sale of the Aachen office building.

The value of **property, plant and equipment** decreased to EUR 34.0m as per March 31, 2009 (EUR 39.3m as of December 31, 2008), principally due to the sale of the Aachen office building. Depreciations continue to generally offset investments in technical equipment.

The increase in recorded **goodwill** from EUR 58.7m as per December 31, 2008 to EUR 61.1m as per March 31, 2009 resulted from currency translation. There were no additions or impairments in the first three months of 2009.

The value of **other intangible assets** decreased from EUR 10.3m as per December 31, 2008 to EUR 9.7m as per March 31, 2009 principally due to depreciation.

**Trade receivables** decreased from EUR 38.8m as of December 31, 2008 to EUR 31.5m as of March 31, 2009 due to the reduced business volume.

## 5. Opportunities and Risks

AIXTRON believes that the following market trends and **opportunities** of the relevant end user markets could have a positive effect on future business:

#### **Short Term**

- Continuing increase of capacity for the production of LED backlighting for LCD-Screens (liquid crystal displays) and high-performance laser products.
- \_ Further increased adoption of LEDs in automotive (e.g. interior lighting, headlights and rear lights), street lighting or other applications.

#### Mid Term

- Further development progress leading to a broader application of LEDs in general/interior lighting.
- \_ Increased emergence of high volume Silicon Carbide (SiC) production applications and emerging hybrid automotive and photovoltaic transistor applications.
- \_ Development of plastic electronics / flexible organic TFT backplanes.
- Development of next generation NAND and DRAM memory applications.
- \_ Increased development activity for specialized compound solar cell applications.
- Potential government support for energy efficient and environmentally friendly lighting applications.

#### Long Term

- Progress in research activities leading to technologies for OLED lighting and organic material large area deposition.
- \_ Intensified activity in the development of new complex semiconductor material applications as substituting materials in the silicon semiconductor industry.
- Development of new applications using Carbon Nanostructures (Carbon Nanotubes or Carbon Nanowires).

AIXTRON is exposed to a series of **risks** which are described in detail in chapter 7. "Risk Report" of the Annual Report 2008 and in the section "Risk Factors" in AIXTRON's 2008 20-F-Report, which has been filed with the U.S. Securities and Exchange Commission on March 12, 2009. Copies of the Company's most recent Annual Report and Form 20-F are available on the Company's website at <a href="http://www.aixtron.com">http://www.aixtron.com</a> (sections "Investors/Reports" and "Investors/US-Listing"), as well as on the SEC's website at <a href="http://www.sec.gov">http://www.sec.gov</a>.

On April 7, 2009, the court in Aachen judged in AIXTRON's favor in the German action for a negative declaratory judgment against International Rectifier Corporation ("I.R."). The German counterclaim of I.R. was therefore dismissed. However, I.R. has the right to appeal against this judgment until mid May 2009. The U.S. legal action initiated by I.R. remains ongoing, and AIXTRON AG continues to reject all allegations involved and continues to defend itself against the allegations and claims raised in the action.

During the first three months of 2009, AIXTRON Management were not aware of any further significant additions or changes in the risks as described in the 2008 Annual Report/ 20-F-Report referred to above.

#### 6. Outlook

Whilst recognizing the impact on order intake and revenue levels of the currently difficult business environment, the Company remains confident in its business model. AIXTRON also continues to be optimistic about the evident medium to long-term trends towards the increasing adoption of LED technologies in a wide range of applications and the consequent positive effect on future order intake.

As we enter the second quarter of the year there is a more positive tone to discussions we are having with customers. This development persuades us that we can now offer an initial revenue and EBIT guidance range for fiscal year 2009. (We had previously only offered, in March 2009, an EBIT break-even forecast at EUR 170m of revenues in 2009.)

We believe that in fiscal year 2009, AIXTRON can deliver revenues in the range of EUR 200 - 220m and an EBIT margin in the range of 10 - 11%.

The Management will continue to review this position on a regular basis and will advise the market if there are any further developments that warrant a further update.

During the next nine months of the year, the Company plans to continue to invest in laboratory equipment and to complete the implementation of the group-wide SAP Enterprise Software System.

The Company continues to have sufficient funds to be able to support the planned business activities in the foreseeable future.

As at March 31, 2009, AIXTRON had no binding agreements for participation financing, company acquisition or transfers of parts of the Company.

# **Interim Financial Statements**

# 1. Consolidated Income Statement\*

| in EUR thousands                        | Q1/2009 | Q1/2008 | +/-   |
|---|---------|---------|-------|
| Revenues                                | 46,220  | 62,591  | -26%  |
| Cost of sales                           | 25,204  | 38,082  | -34%  |
| Gross profit                            | 21,016  | 24,509  | -14%  |
| Selling expenses                        | 4,635   | 8,029   | -42%  |
| General administration expenses         | 4,625   | 4,503   | 3%    |
| Research and development costs          | 8,850   | 6,833   | 30%   |
| Other operating income                  | 6,557   | 4,096   | 60%   |
| Other operating expenses                | 1,892   | 588     | 222%  |
| Operating result                        | 7,571   | 8,652   | -12%  |
| Finance Income                          | 282     | 675     | -58%  |
| Finance Expense                         | 0       | 7       | -100% |
| Net Finance Income                      | 282     | 668     | -58%  |
| Result before taxes                     | 7,853   | 9,320   | -16%  |
| Taxes on income                         | 2,362   | 3,392   | -30%  |
| Net income for the period (after taxes) | 5,491   | 5,928   | -7%   |
| Basic earnings per share (EUR)          | 0,06    | 0,07    | -14%  |
| Diluted earnings per share (EUR)        | 0,06    | 0,07    | -14%  |
|   |         |         |       |

<sup>\*</sup> unaudited

# 2. Consolidated Balance Sheet

| in EUR thousands   | 31/03/2009* | 31/12/2008 | 31/03/2008* |
|--|-------------|------------|-------------|
| Assets   |             |            |             |
| Property, plant and equipment  | 34,030      | 39,324     | 36,467      |
| Goodwill   | 61,125      | 58,719     | 54,964      |
| Other intangible assets  | 9,725       | 10,255     | 11,269      |
| Investment property  | 4,908       | 4,908      | 4,908       |
| Other non-current assets   | 980         | 672        | 688         |
| Deferred tax assets  | 3,435       | 3,161      | 2,744       |
| Tax assets   | 1,179       | 420        | 496         |
| Total non-current assets   | 115,382     | 117,459    | 111,536     |
| Inventories  | 70,497      | 77,086     | 67,837      |
| Trade receivables less allowance kEUR 1,336 (2008: kEUR 2,289; Q1 2008 kEUR 498) | 31,461      | 38,814     | 32,489      |
| Current tax assets   | 58          | 59         | 12          |
| Other current assets   | 7,597       | 10,947     | 13,27       |
| Other financial assets   | 5,000       | 3,000      | 19,374      |
| Cash and cash equivalents  | 76,559      | 67,462     | 68,64       |
| Total current assets   | 191,172     | 197,368    | 201,74      |
| Total assets   | 306,554     | 314,827    | 313,28      |
| Liabilities and shareholders' equity   |             |            |             |
| Subscribed capital   |             |            |             |
| Number of shares: 89,692,328 (last year: 89,692,328)                             | 89,692      | 89,692     | 89,15       |
| Additional paid-in capital   | 106,935     | 106,445    | 103,14      |
| Retained earnings  | 35,998      | 30,507     | 19,77       |
| Expenses recognised in equity  | -9,446      | -13,755    | -12,57      |
| Total shareholders' equity   | 223,179     | 212,889    | 199,49      |
| Provisions for pensions  | 905         | 845        | 90          |
| Other non-current liabilities  | 66          | 67         | 7.          |
| Other non-current accruals and provisions  | 1,185       | 1,210      | 1,32        |
| Total non-current liabilities  | 2,156       | 2,122      | 2,30        |
| Trade payables   | 11,405      | 18,782     | 25,53       |
| Advance payments from customers  | 44,004      | 52,566     | 61,40       |
| Other current accruals and provisions  | 15,833      | 20,481     | 17,77       |
| Other current liabilities  | 2,415       | 1,866      | 2,87        |
| Current tax liabilities  | 7,562       | 6,085      | 3,69        |
| Deferred revenues  | 0           | 36         | 21          |
| Total current liabilities  | 81,219      | 99,816     | 111,48      |
| Total liabilities  | 83,375      | 101,938    | 113,78      |
| Total liabilities and shareholders' equity                                       | 306,554     | 314,827    | 313,28      |

<sup>\*</sup> unaudited

# 3. Consolidated Statement of Cash Flows\*

|   |         | 1       |
|---|---------|---------|
| in EUR thousands  | Q1/2009 | Q1/2008 |
| Cash inflow from operating activities                                   |         |         |
| Net income for the year (after taxes)                                   | 5,491   | 5,928   |
| Reconciliation between profit and cash inflow from operating activities |         |         |
| Expense from share-based payments                                       | 490     | 522     |
| Depreciation and amortization expense                                   | 2,988   | 2,436   |
| Net result from disposal of property, plant and equipment               | 6,660   | 8       |
| Deferred income taxes   | -293    | 2,03    |
| Other non-cash expenses   | -898    | 989     |
| Change in   |         |         |
| Inventories   | 7,244   | -9,872  |
| Trade receivables   | 7,875   | -50     |
| Other assets  | 3,328   | -3,81   |
| Trade payables  | -7,671  | 2,69    |
| Provisions and other liabilities  | -3,037  | 3,10    |
| Deferred revenues   | -38     | -2.     |
| Non-current liabilities   | -26     | -4      |
| Advance payments from customers   | -8,767  | 12,97   |
| Cash inflow from operating activities                                   | 13,346  | 16,43   |
| Cash inflow/outflow from investing activities                           |         |         |
| Capital expenditures in property, plant and equipment                   | -2,941  | -3,32   |
| Capital expenditures in intangible assets                               | -17     | -25     |
| Bank deposits with a maturity of more than 90 days                      | -2,000  | -14,54  |
| Cash inflow/outflow from investing activities                           | -4,958  | -18,11  |
| Cash inflow/outflow from financing activities                           |         |         |
| Exercise of stock options   | 0       | 1.      |
| Cash inflow/outflow from financing activities                           | 0       | 1       |
| Effect of changes in exchange rates on cash and cash equivalents        | 709     | -1,62   |
| Net change in cash and cash equivalents                                 | 9,097   | -3,29   |
| Cash and cash equivalents at the beginning of the period                | 67,462  | 71,94   |
| Cash and cash equivalents at the end of the period                      | 76,559  | 68,64   |
| Interest paid   | -41     | -:      |
| Interest received   | 267     | 66      |
| Income taxes paid   | -1,072  | -2,26   |

<sup>\*</sup> unaudited

# 4. Development of Consolidated Equity

|   |  |                         |   | Income and<br>expense recognised<br>directly in equity |                                   |  |  |                              |
|---|--|-------------------------|---|--|-----------------------------------|--|--|------------------------------|
|   | Sub-<br>scribed<br>capital<br>under<br>HGB | Trea-<br>sury<br>shares | Sub-<br>scribed<br>capital<br>under<br>IFRS | Addi-<br>tional<br>paid-in-<br>capital                 | Curr-<br>ency<br>trans-<br>lation | Deri-<br>vative<br>financial<br>instru-<br>ments | Accumu-<br>lated<br>deficit/<br>Retained<br>Earnings | Share-<br>holders'<br>equity |
| in EUR thousands*                           |  |                         |   |  |                                   |  |  |                              |
| Balance at January 1, 2009                  | 90,894                                     | -1,202                  | 89,692**                                    | 106,447**  | -13,755                           | 0  | 30,507**   | 212,889**                    |
| Net income for the period                   |  |                         |   |  |                                   |  | 5,491  | 5,491                        |
| Expense for stock options                   |  |                         |   | 490  |                                   |  |  | 490                          |
| Currency translation                        |  |                         |   |  | 3,968                             |  |  | 3,968                        |
| Derivative financial instruments net of tax |  |                         |   |  |                                   | 341  |  | 341                          |
| Balance at March 31, 2009                   | 90,894                                     | -1,202                  | 89,692                                      | 106,935**  | -9,787                            | 341  | 35,998   | 223,179**                    |
| D.I 4.2000                                  |  | 4 205                   | 00.430                                      | 402.552  | 0.202                             | 4 404  | 42.045   | 400.254                      |
| Balance at January 1, 2008                  | 90,444                                     | -1,305                  | 89,139                                      | 102,562  | -8,383                            | 1,191  | 13,845   | 198,354                      |
| Net income for the period                   |  |                         |   |  |                                   |  | 5,928  | 5,928                        |
| Expense for stock options                   |  |                         |   | 522  |                                   |  |  | 522                          |
| Exercise stock options                      | 0  | 15                      | 15  | 56   |                                   |  |  | 71                           |
| Currency translation                        |  |                         |   |  | -6,213                            |  |  | -6,213                       |
| Derivative financial instruments net of tax |  |                         |   |  |                                   | 830  |  | 830                          |
| Balance at March 31, 2008                   | 90,444                                     | -1,290                  | 89,154                                      | 103,140**  | -14,596                           | 2,021  | 19,774**   | 199,493**                    |

<sup>\*</sup> unaudited

<sup>\*\*</sup> rounded

#### **Additional Disclosures**

## 1. Accounting Policies

This consolidated interim financial report of AIXTRON AG has been prepared in accordance with International Financial Reporting Standards (IFRS) applicable for Interim Financial Reporting, IAS 34.

The accounting policies adopted in this interim financial report are consistent with those followed in the preparation of the Group's annual financial statements for the year ended December 31, 2008.

The consolidated interim financial statements of AIXTRON AG include the following operating subsidiaries (collectively referred to as "AIXTRON", "the AIXTRON Group", or "the Company"): AIXTRON, Inc., Sunnyvale, California (USA); AIXTRON Ltd., Cambridge (United Kingdom); AIXTRON AB, Lund (Sweden); AIXTRON Korea Co. Ltd., Seoul (South Korea); AIXTRON KK, Tokyo (Japan); and AIXTRON Taiwan Co. Ltd., Hsinchu-City (Taiwan). There were no significant changes in the consolidated group of companies in comparison with December 31, 2008.

# 2. Segment Reporting

The following segment information has been prepared in accordance with IFRS 8 "Operating Segments". AIXTRON has only one business segment for reporting purposes, the information provided relates only to geographical areas.

The Company markets and sells its products in Asia, Europe, and the United States, mainly through its direct sales organization and cooperation partners.

In presenting information on the basis of geographical areas, revenue is based on the location of customers. Assets are based on the geographical location of the assets.

| Geographical Information in EUR thousands      |      | Asia   | Europe | USA   | Group  |
|--|------|--------|--------|-------|--------|
| Revenues realized with third parties           | 2009 | 31,375 | 11,534 | 3,311 | 46,220 |
| Q1   | 2008 | 51,893 | 4,100  | 6,598 | 62,591 |
| Segment assets (property, plant and equipment) | 2009 | 182    | 28,946 | 4,902 | 34,030 |
| Mar-31   | 2008 | 157    | 32,475 | 3,835 | 36,467 |

## 3. Stock Option Plans

In the first three months of 2009, stock options held by AIXTRON's employees and Executive Board members and representing the right to receive AIXTRON AG common shares or AIXTRON AG American Depositary Shares (ADS) developed as follows:

| Option Holdings         |              |          |                       |            |              |
|-------------------------|--------------|----------|-----------------------|------------|--------------|
| AIXTRON ordinary shares | Mar-31, 2009 | Exercise | Expired/<br>Forfeited | Allocation | Dec-31, 2008 |
| stock options           | 4,450,582    | 0        | 27,925                | 0          | 4,478,507    |
| underlying shares       | 5,118,305    | 0        | 30,892                | 0          | 5,149,197    |
| AIXTRON ADS             | Mar-31, 2009 | Exercise | Expired/<br>Forfeited | Allocation | Dec-31, 2008 |
| stock options           | 137,637      | 0        | 4,862                 | -          | 142,499      |
| underlying shares       | 137,637      | 0        | 4,862                 | -          | 142,499      |

As part of the Genus Inc. acquisition transaction, which was completed in March 2005, a trust for the employee stock options of the Genus employees was set up, into which an appropriate number of AIXTRON ADSs were deposited.

# 4. Employees

The total number of employees, excluding members of the Executive Board and apprentices, rose from 611 on March 31, 2008 to 617 persons on March 31, 2009.

| Employees by Region | 2009   |     | 2008   |     | +/-  |     |
|---------------------|--------|-----|--------|-----|------|-----|
|                     | Mar-31 | %   | Mar-31 | %   | abs. | %   |
| Asia                | 85     | 14  | 84     | 14  | 1    | 1   |
| Europe              | 426    | 69  | 399    | 65  | 27   | 7   |
| USA                 | 106    | 17  | 128    | 21  | -22  | -17 |
| Total               | 617    | 100 | 611    | 100 | 6    | 1   |

| Employees by Function    | 2009   |     | 2008   |     | +/-  |    |
|--------------------------|--------|-----|--------|-----|------|----|
|                          | Mar-31 | %   | Mar-31 | %   | abs. | %  |
| Sales and Service        | 189    | 31  | 191    | 31  | -2   | -1 |
| Research and Development | 212    | 34  | 210    | 35  | 2    | 1  |
| Manufacturing            | 134    | 22  | 136    | 22  | -2   | -1 |
| Administration           | 82     | 13  | 74     | 12  | 8    | 11 |
| Total                    | 617    | 100 | 611    | 100 | 6    | 1  |

## 5. Management

As compared to December 31, 2008, there were no changes to the composition of the Company's Executive and Supervisory Boards as of March 31, 2009.

## **6. Related Party Transactions**

AIXTRON did not conclude or carry out any material transactions with related parties.

### 7. Post-Balance Sheet Date Events

There were no business events with a potentially significant effect on AIXTRON's results of operation, financial position or net assets after March 31, 2009, of which the Management is aware.

## **Responsibility Statement**

To the best of our knowledge, and in accordance with the applicable reporting principles for interim financial reporting, the interim consolidated financial statements for the three months ended March 31, 2009 give a true and fair view of the assets, liabilities, financial position and profit or loss of the group, and the interim management report of the group includes a fair review of the development and performance of the business and the position of the group, together with a description of the principal opportunities and risks associated with the expected development of the group for the remaining months of the financial year.

Aachen, May 2009

AIXTRON Aktiengesellschaft, Aachen Executive Board